



# DESCRIPTION OF AFRICAN COMPANIES PARTICIPATING TO THE EARSC/AARSE B2B

AARSE 2016, Wed. 26 Oct 2016 14 hrs onwards

1. Polaris Digitech Ltd.
2. AIG Group
3. IMAP INTERNATIONAL LTD
4. ESIPPS International Ltd
5. SCSGi, a member of SCS AeroSpace Group
6. GISkonsult plc
7. ENSAFO Group Ltd.

## Contact Details

**Name of company :** POLARIS DIGITECH LIMITED  
**Office city :** C17,MKO ABIOLA GARDENS,IKEJA. LAGOS  
**Contact name :** SURV.OLANIYI OKUBOYEJO  
**Position in company:** MANAGING DIRECTOR  
**Contact Email:** Info@polarisdigitech.net  
**Phone number :** +2348061515162  
**Company Website:** www.polarisdigitech.net

**POLARIS DIGITECH LIMITED** is a dominant Pan-African Location Intelligence firm, providing data, software and decision, support services to fulfil its client's strategies and management needs through the development and deployment of Geographic Information Systems (GIS).

## Market Orientation and Strengths

We serve a wide array of clients spanning the Telecoms, Oil and Gas, Real Estate/Property Management, Engineering Construction, Transportation, Manufacturing, Health, Agricultural and Utility industries as well as Government Agencies. Our services include :

- *Identity Intelligence Management*
- *Location Intelligence Integration into Business Intelligence*
- *Utility Asset Enumeration*
- *Aerial Mapping*
- *Digital Map Production*
- *Enterprise GIS Application Development (E-GIS)*

## Contact Details

**Name of company:** African Institute of Geomatics

**Office city:** Dakar (Senegal)

**Contact name:** Souleye Wade

**Position in company:** CEO

**Contact Email:** wadesouleye@yahoo.fr

**Phone number (country code in brackets):** (221) 77 579 41 47

**Company Website:** under construction

## General Company Description

– *Describe your company in 3/5 lines*

AIG Group is a bilingual (French and English) higher education institution recently established in Dakar (Senegal) to offer training courses designed to develop African expertise in various fields of Geomatics and applications. AIG Group offers diploma courses, certificates of specialization and training courses specifically designed to satisfy customer needs. AIG Group provides geospatial solutions services to governments, public and private sectors.

## Market Orientation and Strengths

– *Indicate in which markets your company is active*

AIG Group is active in mainly two types of markets: (1) Higher education and training in Earth observation and geo-information technics ; (2) Geospatial solutions services to communities (governments, public enterprises, private companies) in various fields including geosciences (geological mapping, mineral exploration, hydrogeology, surface hydrology, etc. .), geo-hazards (risk management of flood disasters, bushfires, etc.), agriculture (crop monitoring, forecasting crop yields, pastoralism, etc.), land use, GIS, web mapping, etc.

## Contact Details

**Name of company: IMAP INTERNATIONAL LTD**

**Office city: NAIROBI**

**Contact name: EVANS KIPNGETICH**

**Position in company: CEO**

**Contact Email: evansk@imap.co.ke**

**Phone number (country code in brackets)(+254)723679082**

**Company Website: www.imap.co.ke**

## General Company Description

*– Describe your company in 3/5 lines*

*We are a Geospatial firm whose mission which offer solutions that address unique, complex and demanding requirements for geospatial data and service needs across multiple industry sectors while leveraging cutting-edge technologies. We provide government, non-profit, learning institutions, and commercial business with custom-fit Geo-spatial solutions.*

## Market Orientation and Strengths

- Indicate in which markets your company is active*
- NGO- SECTOR*
- PRIVATE SECTOR*
- GOVERNMENT AGENCIES*

## Contact Details

**Name of company:** ESIPPS International Ltd

**Office city:** Kampala

**Contact name:** Jane Bemigisha

**Position in company:** Executive Director

**Contact Email:** [director@esipps-int.org](mailto:director@esipps-int.org) ; [bemigisha@yahoo.co.uk](mailto:bemigisha@yahoo.co.uk)

**Phone number (country code in brackets):** +(256)772467709

**Company Website:** [www.esipps-int.org](http://www.esipps-int.org)

## General Company Description

– *Describe your company in 3/5 lines*

ESIPPS International Ltd was established in Uganda in 2008 as a company limited by shares with a Mission to provide quality Research, Consultancy & Capacity development services at local, national and international levels in environment surveys, information, planning and policy. ESIPPS is establishing the first privately owned environmental information and technology dissemination center in Uganda dealing in satellite imagery and map sales as well as offering free images and data that are received freely on projects. The information center works to enhance the environmental image of the future and place it in your hands to foster planning, resource allocation and sustainable livelihood. The information center comprises a reference library that is accessed freely.

## Market Orientation and Strengths

– *Indicate in which markets your company is active*

ESIPPS is targeting a wide market comprising Government managers (departments and agencies) and decision makers; researchers; academicians; NGOs; and District local governments as main customers but the main beneficiaries are farmers and land resource users. The institutions that ESIPPS has offered services include but are not limited to the following:

- Regional Centre for Mapping or Resources for development ( RCMRD), Nairobi: In partnership with the National Agricultural Research Organization (NARO) Uganda and Center for Scientific and Industrial Research, (CSIR) South Africa: on Geo-mapping for Hay making in Climate Stressed Rangelands (Geo4HCR) a project funded under USAID/NASA/ RCMRD Servir programme
- Academic Institutions: International Institute for Geo-information Science and Earth Observation (ITC) Faculty, University of Twente, The Netherlands: Implemented a Subward under University of Maryland -USA To implement a project where. The project known as Spurring a Transformation for Agriculture through Remote Sensing (STARS) involved mapping and monitoring cropping systems and undertaking a national survey on needs and strategy for use of the remote sensing products. The utility of UAV technology has been explored. The project was funded by Bill and Melinda Gates Foundation
- Government: State of environment and water reports/Atlases and various mapping and reporting projects
- Students and researchers : Various
- Farmers : pasture and crop mapping and monitoring products above
- NGOs and Development Agencies : UNDP-Uganda, IUCN Uganda and Nairobi; WWF-Uganda, CTA-Netherlands and GIZ-Uganda on various projects

## Contact Details

Name of company **SCSGi a member of SCS AeroSpace Group**

Office city **Cape Town**

Contact name **Sias Mostert**

Position in company **Chairman**

Contact Email **sias@scs-space.com**

Phone number (country code in brackets) **+27 82 894 0908**

Company Website **www.scsgi.com**

## General Company Description

– *Describe your company in 3/5 lines*

**SCSGi is a member of the SCS Aerospace Group and provides data, knowledge and information derived from open sources for a wide range of applications. The products and services have a basic foundation derived from space-based assets capable of providing high resolution, day / night, all-weather surveillance worldwide.**

### **Products and services include IMAGERY DATA**

Geo-rectified, Ortho-rectified and Digital Elevation Models acquired from commercially available Electro-Optical and Synthetic Aperture Radar Satellites.

### **GLOBAL INFORMATION SERVICES**

All-source Analytic Assessments utilising space-based and open source data to address specific market segments. Services include priority tasking and collection, data processing, exploitation and analysis and generation of daily, weekly or monthly reports addressing the client needs.

### **VALUE ADDED PRODUCTS**

These include application oriented products such as demographics, retail market evaluation, locational based services and risk assessments.

## Market Orientation and Strengths

– *Indicate in which markets your company is active*

*The company is active in a number of market segments including agriculture, city management, mining, disaster risk assessment, insurance, consumer mapping, maritime domain awareness, ground stations and large scale data solutions. The focus of the company is on solving problems in Africa.*

## Contact Details

**Name of company** GISkonsult plc  
**Office city** Gweru  
**Contact name** Charles Paradzayi (PhD)  
**Position in company** Managing Director  
**Contact Email** [cparadzayi@gmail.com](mailto:cparadzayi@gmail.com) or [cparadzayi@giskonsult.com](mailto:cparadzayi@giskonsult.com)  
**Phone number (country code in brackets)** (263) 774003137  
**Company Website** [www.giskonsult.com](http://www.giskonsult.com)

## General Company Description

- Describe your company in 3/5 lines
  - GISkonsult Plc endeavours to provide smart and affordable geo information solutions by integrating surveying and geographic information systems technologies. The company intends to harness its expertise in geospatial collection and analysis with the power of mobile and web-based platforms to provide tailored smart geo information solutions for clients in various organizations, central and local government bodies throughout Zimbabwe and beyond. GISkonsult plc is aiming to be the premier supplier of remote sensing imagery and remotely sensed data products.

## Market Orientation and Strengths

- Indicate in which markets your company is active

*The company undertakes land and engineering surveys and is currently involved in the development of gis apps for the local government sector in Zimbabwe. Our current project involves the development of a web-based gis water audit information management system. The company is also developing smart geo information solutions for the real estate sector.*

## Contact Details

**Name of company:** ENSAFO Group Ltd

**Office city:** Nairobi, KENYA

**Contact name:** David KIRUGARA

**Position in company:** Director

**Contact Email:** david.kirugara@ensafo.com

**Phone number (country code in brackets):** (+254) 0721360222

**Company Website:** <http://www.ensafo.com>

## General Company Description

*ENSAFO Group Ltd is a Kenyan firm incorporated in the year 2014 with an operational base in Nairobi. The slogan, "Technology supporting Environment Management" summarises our business philosophy of providing consultancy services to governmental, non-governmental organisations including private sector that address their contemporary environmental challenges using innovative geo-information technology.*

## Market Orientation and Strengths

*As part of the Earth Observation value adding industry, we strive to provide products and services in the following areas:*

### **Natural resource management**

*With a primary focus on Natural Resource Management, our specialization is in providing Earth Observation applications services that address the operational challenges faced within the marine resource-based industries particularly in the Western Indian Ocean region and the Horn of Africa. As an example, we are interested in providing Governments with technological solutions to overcome persistent transnational threats such as illegal, unregulated and unreported fishing in their areas of jurisdiction (EEZ's) that results in loss of \$1.3 billion in revenues in sub-Saharan Africa annually.*

### **The blue economy**

*Besides Fisheries, and in an effort to remain with the pulse of African needs, we engage in emerging ocean-based activities (blue economy) and how African countries can leverage on Earth Observation applications for assessment, monitoring and deep forecasting capabilities of their National maritime wealth and assets, offshore oil and gas exploration together with enhancing maritime safety since 90% of Africa's imports and exports are transported by sea. Blue economy is not just about oceans, but also about seas, lakes, rivers, ponds and groundwater, thus we have a great interest in assessment and dynamics of both surface and groundwater using earth observation applications in Africa.*

### **Environmental monitoring**

*We also address contemporary maritime challenges such as environmental monitoring and marine pollution among others. As an example pollution could potentially be the next "asymmetric threat" posed by pirates and terrorists blowing up oil tankers with catastrophic consequences to the marine environment after denial of ransom. Similarly, capsized ships eventually have their bunkers split and spill lots of oil and other hazardous materials to the marine environment. We strive to develop risk sensitivity mapping for coastal areas to mitigate such effects.*